



Connecticut Chapter of the International Association of Assessing Officers

Course 311 - Real Property Modeling Concept

The Real Property Modeling Concepts course presents a detailed study of the mass appraisal process as applied to residential and income-producing properties. Topics covered include a comparison of single-property appraisal and mass appraisal, the major steps in the mass appraisal process, data requirements, market analysis, use of sales ratio studies, cost approach, sales comparison approach, gross and net income analysis, capitalization rate development, model specification and calibration, valuation review techniques and maintenance. Please note: former 311 (Residential Modeling Concepts) and 312 (Commercial/Industrial Modeling Concepts) have been redesigned into this one 5-day course.

Recommended prerequisites: Course 300

When: March 28th - April 1st, 2022

Where: ZOOM

Time: 8:00am to 5:00pm

Cost: \$350.00 CT Chapter Members

\$500.00 Non-Members

Course fees include the cost of materials. Any required books or periodicals can be purchased at IAAO.org

RSVP By Friday March 4th, 2022

Refund Policy: Any cancellations prior to the RSVP deadline will be issued a 100% refund. Any cancellations after the cancellation deadline will only be issued a 50% refund.

For questions or to make your reservation contact Brendan Moriarty 860-258-2722 or email to bmoriarty@rockyhillct.gov

Municipality/Company: _____

Name of Attendee: _____

Phone _____ Email _____

Amount Enclosed _____

Checks Payable to: CT Chapter of IAAO

Mail to: CT Chapter of IAAO
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