



Connecticut Chapter of the International Association of Assessing Officers

Course 112 - Income Approach to Valuation II

This course is an intermediate level course designed for the practicing appraiser and builds on IAAO Course 102 training. An understanding of the income approach to value and practical experience with income capitalization are essential prerequisites. Problem solving requires a calculator with a power key. This course makes extensive use of financial compounding and discounting techniques. Emphasis is on developing financial factors by way of electronic devices with slight references to pre-printed tables. Forecasting income patterns and property value changes are prominent variables used in estimating present values. Formula driven models are the primary appraisal tools. Market value estimates through yield capitalization are the principal focus of the course.

Recommended prerequisites: Course 101, Course 102
Recommended textbook: Property Assessment Valuation (PAV) (3rd edition)

- When:** September 11 – 15, 2023
- Where:** Rocky Hill Fire Department
3050 Main St.
Rocky Hill, CT 06067
- Time:** 8:00am to 5:00pm
- Cost:** \$550.00 CT Chapter Members
\$600.00 Non-Members

If you attended the CT Chapter’s offering of Course 102 in April 2023:

- \$450.00 CT Chapter Members
- \$500.00 Non-Members

Course fees include the cost of materials. Any required books or periodicals can be purchased at IAAO.org

RSVP By Friday, August 11, 2023

Refund Policy: Any cancellations prior to the RSVP deadline will be issued a 100% refund. Any cancellations after the cancellation deadline will only be issued a 50% refund.

For questions or to make your reservation contact Stuart Topliff 860-258-2722 or email to stopliff@rockyhillct.gov

Municipality/Company: _____

Name of Attendee: _____

Phone _____ Email _____

Amount Enclosed _____

Checks Payable to: CT Chapter of IAAO

Mail to: CT Chapter of IAAO
C/O Brendan Moriarty
Assessor’s Office
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Rocky Hill, CT 06067