



Connecticut Chapter of the International Association of Assessing Officers

Course 102 - Income Approach to Valuation

This course is designed to provide students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant or improved properties by the income approach. This course covers real estate finance and investment, capitalization methods and techniques, analysis of income and expenses to estimate operating income, selection of capitalization rates, and application of the approach.

Recommended prerequisites: Course 101

Recommended textbook: *Property Assessment Valuation (PAV)* (3rd edition)

When: April 13 & April 14, 2023
April 20 & April 21, 2023
Exam: April 24, 2023

Where: Rocky Hill Fire Department
3050 Main St.
Rocky Hill, CT 06067

Time: 8:00am to 5:00pm

Cost: \$550.00 CT Chapter Members
\$600.00 Non-Members

Course fees include the cost of materials. Any required books or periodicals can be purchased at IAAO.org

RSVP By Friday March 17th, 2023

Refund Policy: Any cancellations prior to the RSVP deadline will be issued a 100% refund. Any cancellations after the cancellation deadline will only be issued a 50% refund.

For questions or to make your reservation contact Stuart Topliff 860-258-2722 or email to stopliff@rockyhillct.gov

Municipality/Company: _____

Name of Attendee: _____

Phone _____ Email _____

Amount Enclosed _____

Checks Payable to: CT Chapter of IAAO

Mail to: CT Chapter of IAAO
C/O Brendan Moriarty
Assessor's Office
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