

CT Chapter of IAAO



A Chapter of the International Association of Assessing Officers

IAAO Course 102 – Income Approach to Valuation

This course is designed to provide students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant or improved properties by the income approach. This course covers real estate finance and investment, capitalization methods and techniques, analysis of income and expenses to estimate operating income, selection of capitalization rates, and application of the approach.

When: Thursday, April 3, Friday, April 4, & Thursday, April 10, Friday, April 11, Monday, April 14, 2025
Time: 9:00 a.m. April 3rd.

Where: Rocky Hill Fire Headquarters (2nd Floor)
3050 Main St
Rocky Hill, CT 06067

Cost: CT IAAO Members \$ 600.00
Non- Members \$ 650.00

Instructor: Edye McCarthy, FIAAO

Bring to class: Pen, pencil, highlighter, and calculator.

Recommended Reading: Property Assessment Valuation (PAV)(3rd Edition) Chapters 12-14

IAAO Course 102 may be used as a substitute for CCMA Course 3 subject to approval of waiver from the CCMA Committee. For questions on waiver eligibility, please contact Jennifer L. Gauthier at OPM, jennifer.gauthier@ct.gov

Join the Connecticut Chapter of IAAO. Dues are \$25.00 per year. The application is on the back.

If you have any questions regarding this course, please contact Stuart Topliff at 860.258-2773 or email @ stopliff@rockyhillct.gov.

Please make checks payable to **CT IAAO**. The application and check should be sent to:

Stuart Topliff
Town of Rocky Hill Assessor's Office
761 Old Main St
Rocky Hill, CT 06067

Name _____

Address _____

Municipality or Company _____

Telephone Number (cell number) _____

E-Mail Address _____

() Please check here if an application for CT IAAO membership is included.

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2025 Membership Dues

It is time to renew membership and encourage new members to join. Membership is just \$25.00.

Name _____

Organization or Municipality _____

Address _____

Work Phone: _____ Fax: _____

Email _____

Professional Title _____

IAAO Designations _____

Are you an IAAO member Yes _____ No _____

Annual Dues - January 1 through December 31:

Membership \$25.00

Make checks payable to: **Connecticut Chapter of IAAO**

Mail to: Brendan Moriarty 761 Old Main St, Rocky Hill, CT 06067

Telephone: 860-258-2722

Fax: 860-258-2708

Email: bmoriarty@rockyhillct.gov

Help us to better serve your needs. Your questions, comments or suggestions are welcome. Check the CAAO.org website for links to the IAAO web page and the CT IAAO web page.
