



sanborn

www.sanborn.com
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Connecticut Association of Assessing Officers

2016 CT Statewide GIS Data Acquisition & Services

June 22, 2016 9:00 am

Presented by: Shawn Benham, PMP
Project Manager

Brad Arshat, CP, EIT
Director, Strategic Accounts



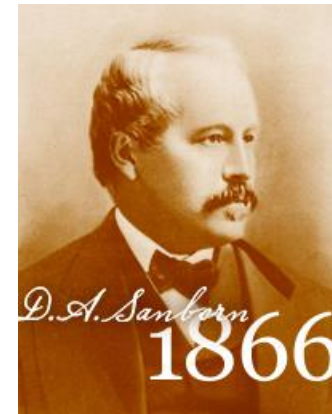
Agenda

1. Welcome & Introductions
2. Technical Aspects of 2016 Flights
3. Derivative Data & Buy-ups
4. LiDAR-based 3D Change Detection
5. Questions?



Sanborn Company Overview

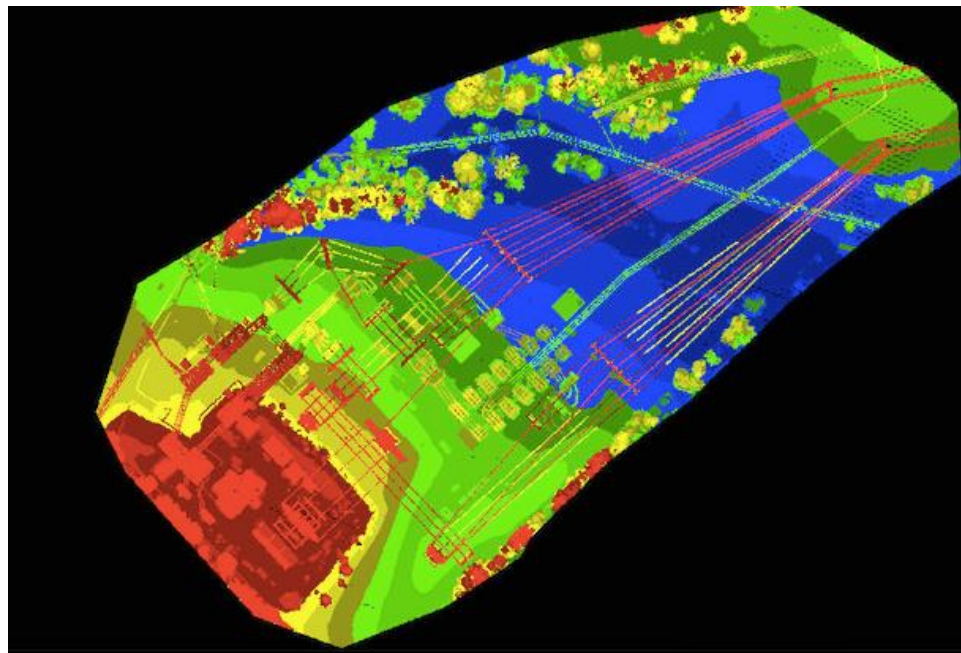
- Founded in 1866
 - Current Ownership – CEO & The Daily Mail
- Full service geospatial solution provider
 - Authentic and Accurate
- 125 employees in 4 offices nationwide
- An ISO 9001:2008 certified, quality-oriented company and culture





Long History with Geospatial Services

- Ground Survey *since 1866*
- Aerial Survey *since 1966*
- Digital Photogrammetric Mapping *since 1979*
- Digital Terrain Modeling *since 1984*
- First Successful Commercial Ortho *production system in the U.S. in 1988*
- LiDAR *collection and production since 1998*
- Digital Aerial Imagery *sensors since 2004*
- Mobile and Ground LiDAR *since 2010*
- Oblique Imagery *since 2012*
- Drone Programs *since 2013*



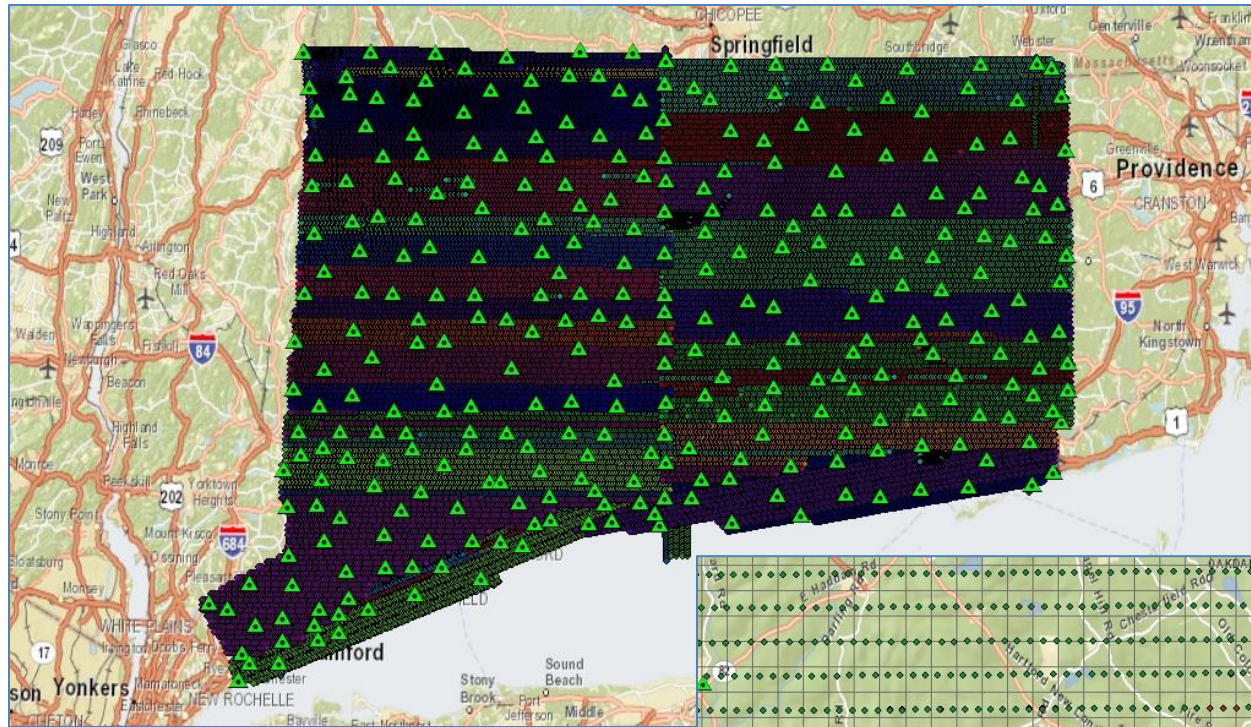


CRCOG Program Overview

- 1-Year contract Sanborn / CRCOG
- Total Project Area ~ 5,100 mi² including 1/4 mile buffer
- Imagery: Orthos (4 band) @ 3" GSD
- LiDAR: USGS Base Spec v1.2 QL2
- Contours: 1-foot
- Range of buy-up options
- Spring, snow-free, leaf off collect
- Tide coordinated acquisition
- Building lean & shadow mitigation
- Geo-referencing - CT State Plane, NAD83, NAVD88, USFT
- Metadata, Reports, etc.
- Final delivery by end of 2016
- CRCOG has full & sole data rights

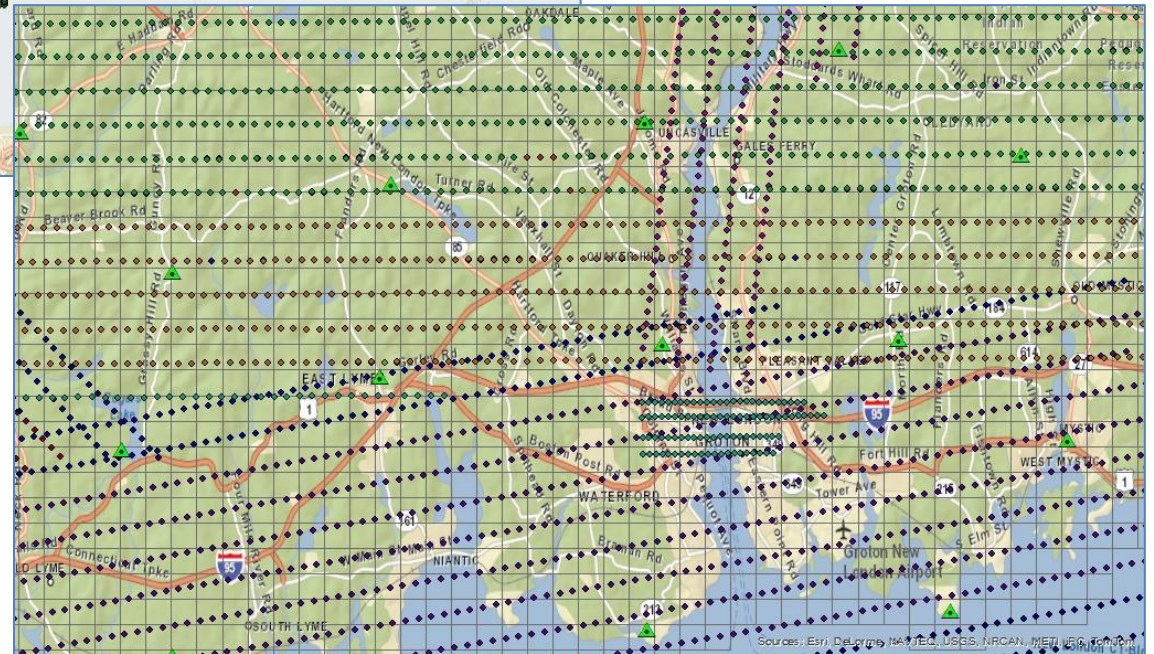
Horizontal Accuracy – Orthoimagery			
<i>Per ASPRS Positional Accuracy Standards for Digital Geospatial Data (V1.0 - Nov. 2014)</i>			
Horizontal Accuracy Class	RMSE _x and RMSE _y (cm)	RMSE _r (cm)	Horizontal Accuracy at 95% Confidence Level (cm)
15 cm	≤15	≤21.2	≤36.7

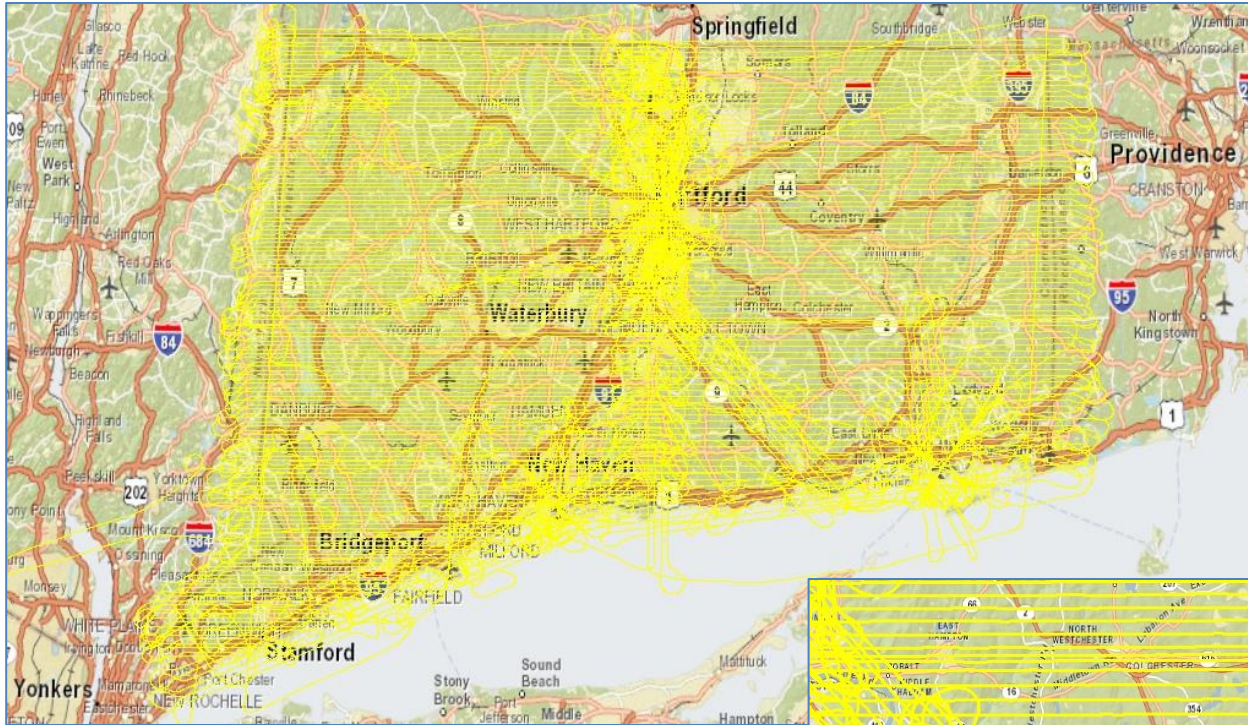
USGS QL2 LiDAR Vertical Accuracy Requirements	
<i>Per USGS LiDAR Base Specification Version 1.2</i>	
Absolute Accuracy	
RMSEZ (non-vegetated) (cm)	≤ 10.0
NVA at 95-percent confidence level (cm)	≤ 19.6
VVA at 95-percent confidence level (cm)	≤ 29.4



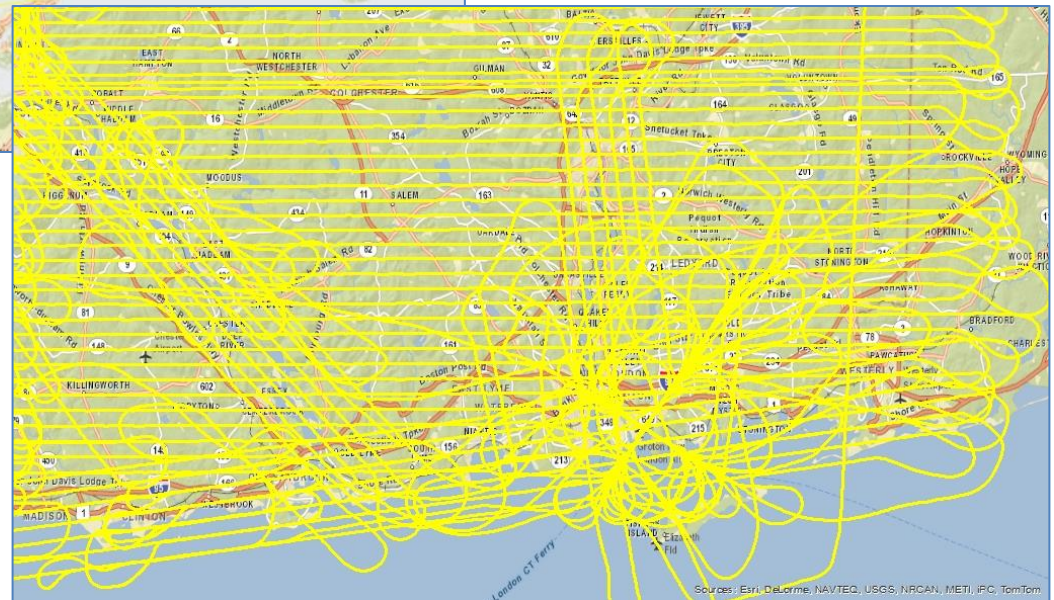
Over 42,000 individual photos collected within a 4-week period!

Over 310 new survey control / checkpoints collected!





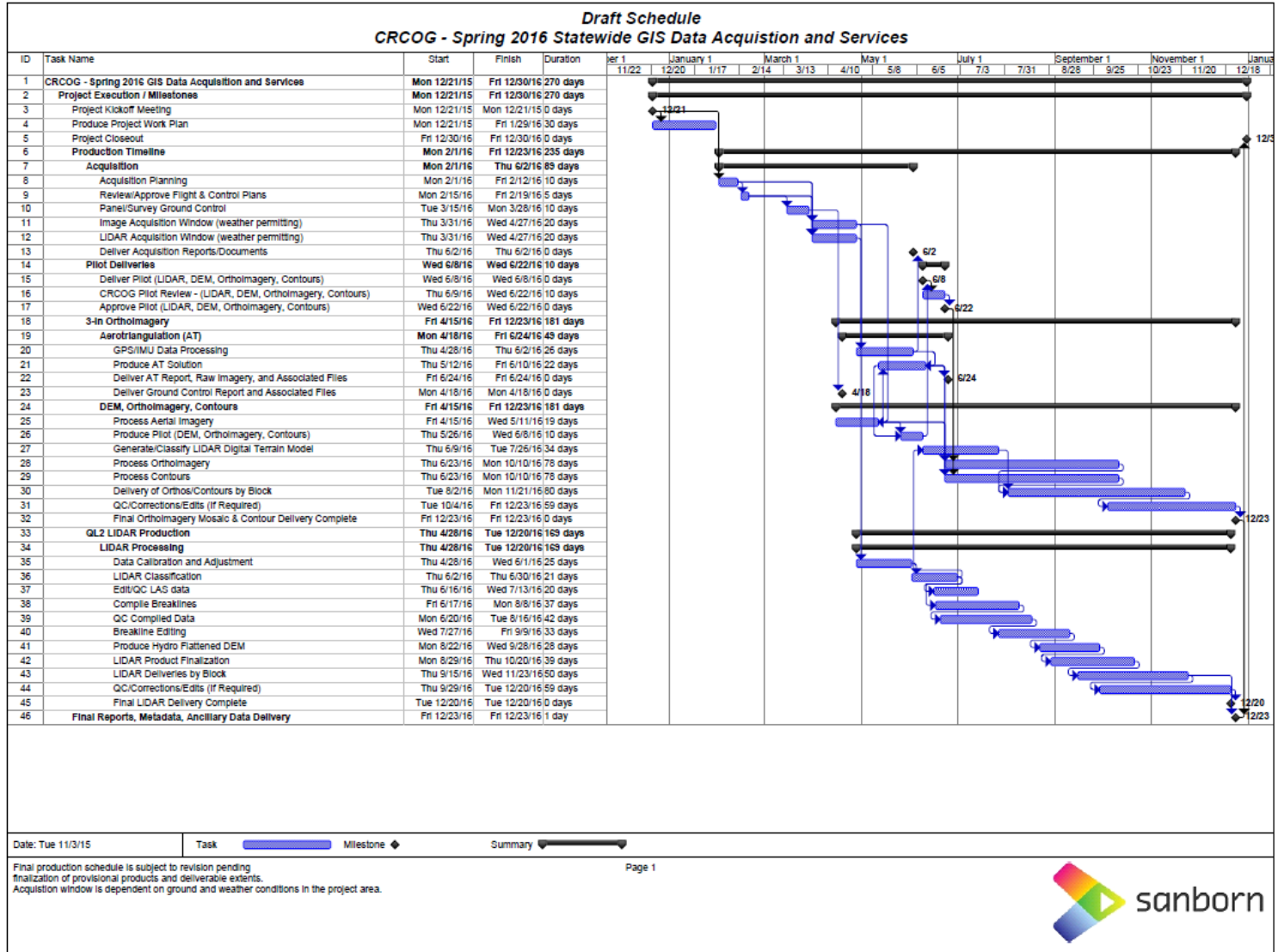
Over 18,000 line miles of LiDAR data collected!



We flew from NY to LA over 6.5 times!



Project Schedule





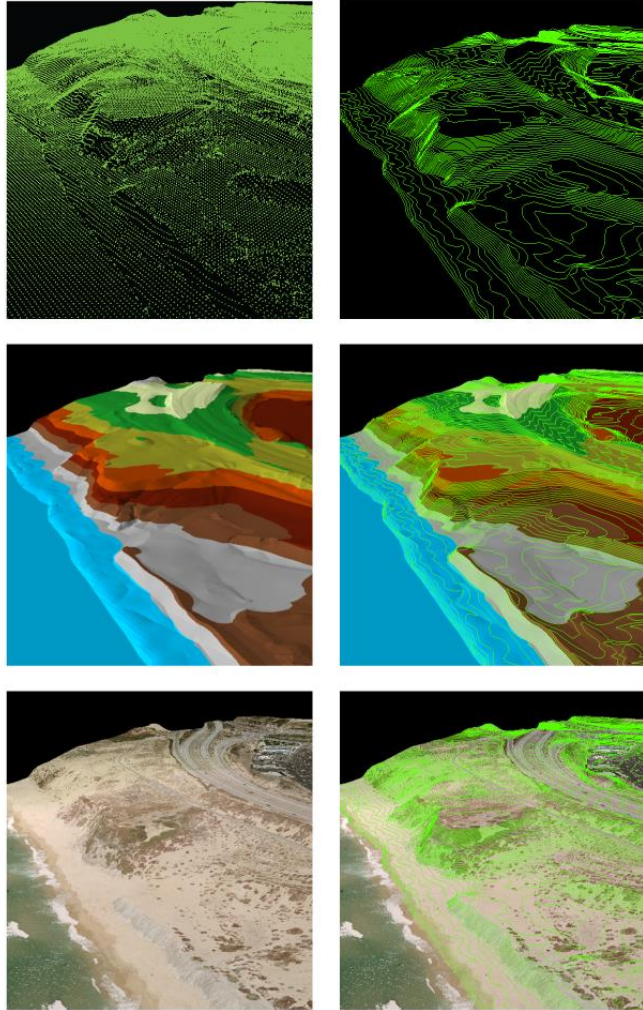
Base Ortho Product



- Statewide coverage
- 3-inch resolution
- 4 band (R,G,B,NIR)
- 1,250' by 1,250' tiles
- GeoTIFF and MrSID tiles
- MrSID mosaics for each Town/City
- Hosting by UConn
- No cost to CT public agencies



Base LiDAR Product



- Statewide coverage
- USGS LBS V1.2 QL2 – 2 points per square meter
- Ground/non-ground classification
- Hydro-flattened
- Bare earth DEM
- 1-foot & 5-foot contours
- Intensity images
- Hosting by UConn
- No cost to CRCOG's CT partner agencies



Summary of Base LiDAR Data Deliverables

Deliverable	Description
Raw Point Cloud	<ul style="list-style-type: none">▪ LAS V1.4 format▪ ASCII format
Classified point cloud	<ul style="list-style-type: none">▪ LAS V1.4 format▪ ASCII format▪ Classification per USGS LBS V1.2
Bare Earth DEM	<ul style="list-style-type: none">▪ 1-meter cell size▪ Delivery in GeoTIFF format▪ Delivery in Esri Raster format▪ Hydro-flattened surface per LBS V1.2
Hydro Breaklines	<ul style="list-style-type: none">▪ Esri Geodatabase format
Contours (1-foot and 5-foot)	<ul style="list-style-type: none">▪ Esri Geodatabase format
Intensity Images	<ul style="list-style-type: none">▪ Tiled delivery▪ 8-bit grey scale GeoTIFF



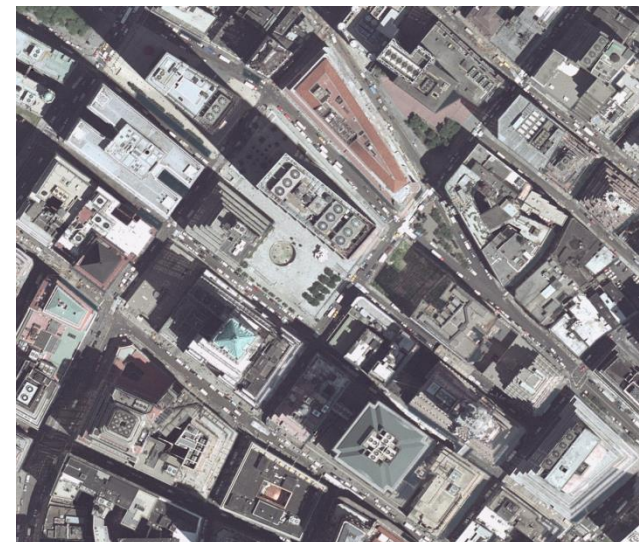
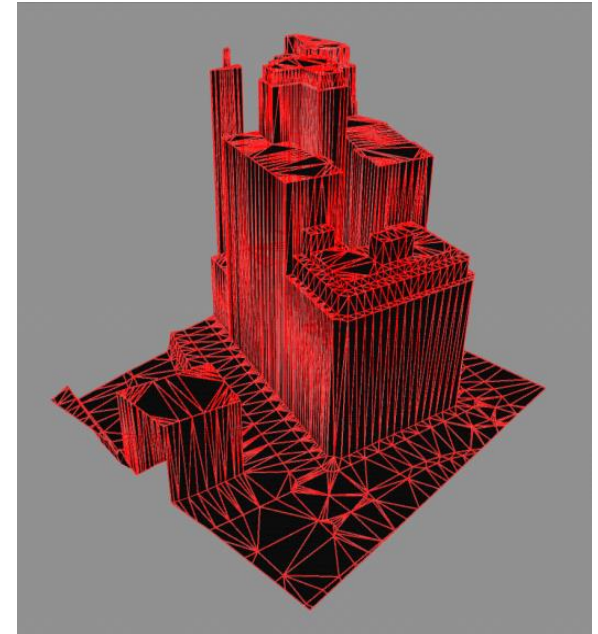
Buy-up Overview

- Each agency contracts independently with Sanborn for buy-ups:
 - True orthophotography
 - QL1 LiDAR
 - Oblique Imagery
 - Planimetric data
 - LiDAR derivatives
 - digital surface model
 - enhanced classification of point cloud
 - hydro conditioning & enforcement
 - Building extraction from LiDAR
 - 3D building models
 - Others



True Orthophotography

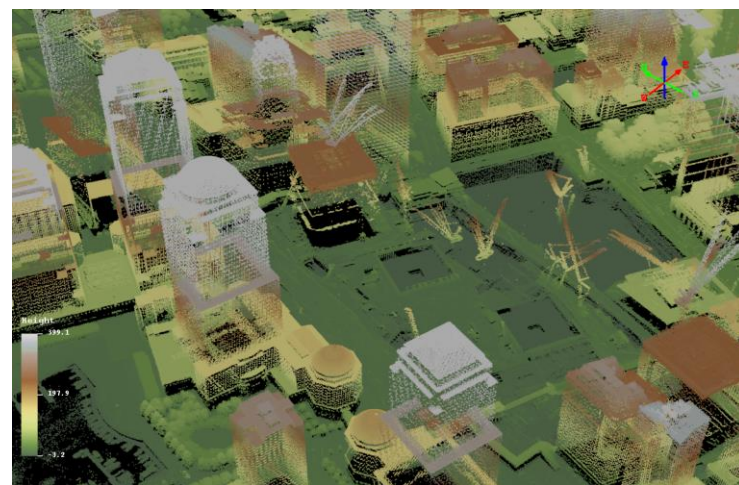
- A consideration in urban cores with tall buildings
- Orthorectifies buildings, not just the terrain surface – removes all “building lean”.
- In addition to putting each building in true map position, it helps expose otherwise hidden “urban canyons”.
- Requires supplemental high-overlap imagery, and high sun-angle acquisition time
- Had to be ordered prior to airborne data acquisition proceeding
- Cost is \$2,225 per square mile





QL-1 LiDAR Upgrade

- Point density is 8 pts/m² instead of 2 pts/m² at QL-2
- Per USGS LBS v1.2 – LiDAR point accuracy is the same at QL1 & QL2
- Typically used for specialized applications where enhanced surface definition is needed – detailed structure modeling, vegetation canopy, geological faults, powerline detection, etc.
- Had to be ordered prior to airborne data acquisition proceeding



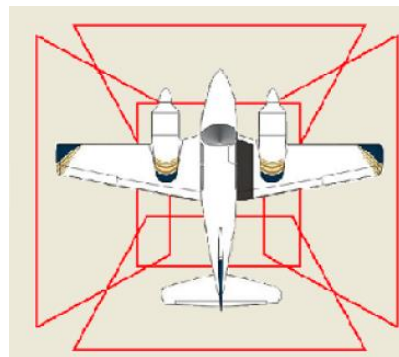


Upgrade to QL-1 LiDAR		
Area	Cost	Unit
Up to 10 sq miles	\$ 8,362.42	Fixed fee/minimum
11 - 19	\$ 836.24	per square mile
20 - 49	\$ 494.29	per square mile
50 - 249	\$ 263.99	per square mile
250-499	\$ 202.91	per square mile



Sanborn Oblique Imagery

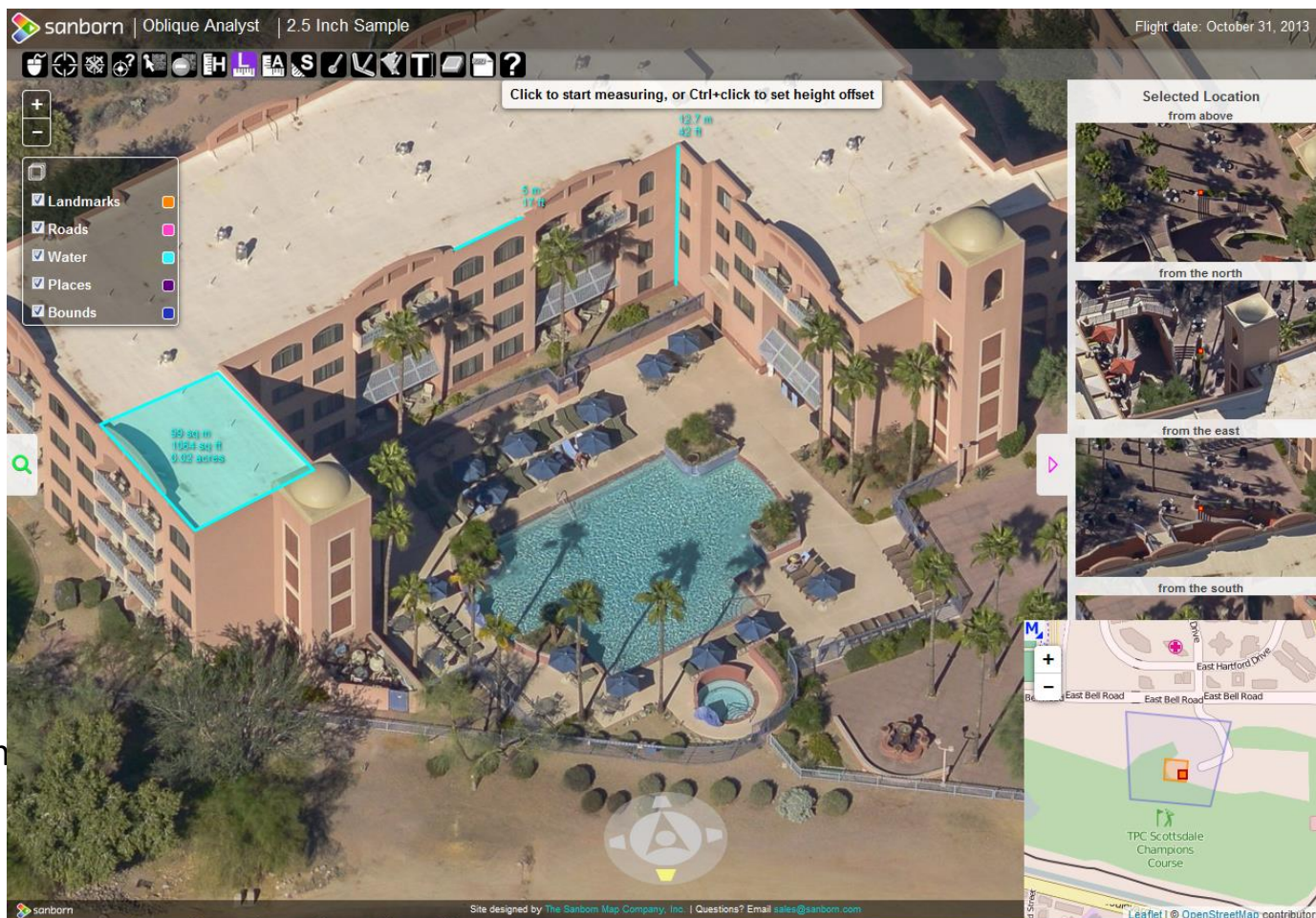
- Full-color imagery provides complete 5-view coverage your chosen project area
 - 4 oblique views (45 degrees) + 1 vertical
- Sanborn's offering successfully deployed in the marketplace for 4 years
- Available resolutions from 2 inches to 12 inches+
- Licensed product, but:
 - No usage, sharing or deployment restrictions
 - No "per seat" costs
 - Right to use never expires
- Two methods to view oblique imagery – Sanborn's browser based viewer/analyst or ArcGIS desktop extension
- This is a custom flight mobilization





Capabilities include:

- Search by address
- Search by Parcel ID Number
- Pan, zoom
- Set a location
- Show coordinates
- Measure Height
- Measure Length
- Measure Area
- Measure Slope
- Draw (add) Point
- Draw (add) Line
- Draw (add) Polygon
- Draw (add) Text
- Erase Drawings
- Clear Location
- Create PDF
- Ingest shapefiles
- Help Documentation



- Can be integrated with CAMA and E911 CAD systems
- Custom services such as change detection, data hosting, are also available



sanborn | Oblique Analyst | 2.5 Inch Sample Flight date: October 31, 2013

Click to start measuring, or Ctrl-click to set height offset

- Landmarks
- Roads
- Water
- Places
- Bounds

59.34 m
194.84 ft
0.02 acres

12.7 m
42 ft

3 m
10 ft

Selected Location from above

from the north

from the east

from the south

TPC Scottsdale Champions Course

Site designed by The Sanborn Map Company, Inc. | Questions? Email sales@sanborn.com

Leaflet | © OpenStreetMap contributors

Sanborn Oblique Analyst® Demo Links:

https://oblique.sanborn.com/25sample_new/

https://oblique.sanborn.com/4sample_new/

https://oblique.sanborn.com/6sample_new/



Oblique Imagery Chart Pricing Based on Contiguous Area

Resolution	Square Miles	Up to 10 sq miles (Fixed cost - Includes Mobilization)	11 to 19 (Add Mob)	20 - 49 (Add Mob)	50 - 249 (Add Mob)	250-499 (Add Mob)	500-999 (Add Mob)	1000+ (Add Mob)
3"	Georeferenced Vertical	\$ 10,880.00	\$ 1,088.00	\$ 675.00	\$ 525.00	\$ 400.00	\$ 385.00	\$ 370.00
	Ortho Vertical (Option)	\$ 3,720.00	\$ 372.00	\$ 274.00	\$ 193.00	\$ 126.00	\$ 117.00	\$ 107.00
4"	Georeferenced Vertical	\$ 9,590.00	\$ 959.00	\$ 595.00	\$ 425.00	\$ 350.00	\$ 325.00	\$ 310.00
	Ortho Vertical (Option)	\$ 2,580.00	\$ 258.00	\$ 180.00	\$ 121.00	\$ 75.00	\$ 68.00	\$ 62.00
6"	Georeferenced Vertical	\$ 8,450.00	\$ 845.00	\$ 475.00	\$ 375.00	\$ 305.00	\$ 250.00	\$ 235.00
	Ortho Vertical (Option)	\$ 1,670.00	\$ 167.00	\$ 107.00	\$ 67.00	\$ 37.00	\$ 32.00	\$ 29.00
9"	Georeferenced Vertical	\$ 8,350.00	\$ 835.00	\$ 460.00	\$ 325.00	\$ 250.00	\$ 150.00	\$ 120.00
	Ortho Vertical (Option)	\$ 910.00	\$ 91.00	\$ 50.00	\$ 30.00	\$ 20.00	\$ 15.00	\$ 13.00
12"	Georeferenced Vertical	\$ 8,200.00	\$ 820.00	\$ 440.00	\$ 300.00	\$ 225.00	\$ 125.00	\$ 95.00
	Ortho Vertical (Option)	\$ 740.00	\$ 74.00	\$ 38.00	\$ 21.00	\$ 13.00	\$ 9.00	\$ 8.00

- 1) Mobilization is \$10,000, and is paid only once per flight season and can be divided among an unlimited number of participants.
- 2) Areas under 10 square miles are fixed fee, and include the cost of the flight mobilization.
- 3) Contiguous blocks need not respect political boundaries for pricing.
- 4) Imagery delivery includes ArcGIS plug-in at no additional cost. Browser-baser viewer/analyst app is optional.
- 5) If orthorectified vertical images are desired, the cost must be added to the cost for the default georeferenced vertical imagery.
- 6) Sanborn Oblique Analyst® cost is \$14,000. Optional maintenance is \$2,900 per year starting in Year 2.
- 7) Option data hosting is \$500 per month.



Pricing

- Setup/Minimum: \$2,500
- Buildings only: \$0.41/ea
- Range can vary from <\$1,000 to ~\$4,000/mi²
- Data set required by typical town will run in the \$1,800 to \$2,500/mi² range
- Please request custom quote

Planimetric Mapping

- Vector mapping of visible features
- Fully customizable data sets – can be complete mapping or selected features only, e.g. buildings
- Formatted to your database design specifications
- All feature data extraction performed using stereo-photogrammetric techniques – no “heads up digitizing” from orthos
- Engineering design accuracy: 6-inches RMSE
- GIS or CAD data formats, 2D or 3D
- Old data sets are sometimes cheaper to replace than to update
 - Searching for changes takes a lot of time
 - Specs of legacy data are often unknown
- Pricing is highly scope and feature density dependent – custom quotes will be provided



Enhanced LiDAR Point Cloud Classification

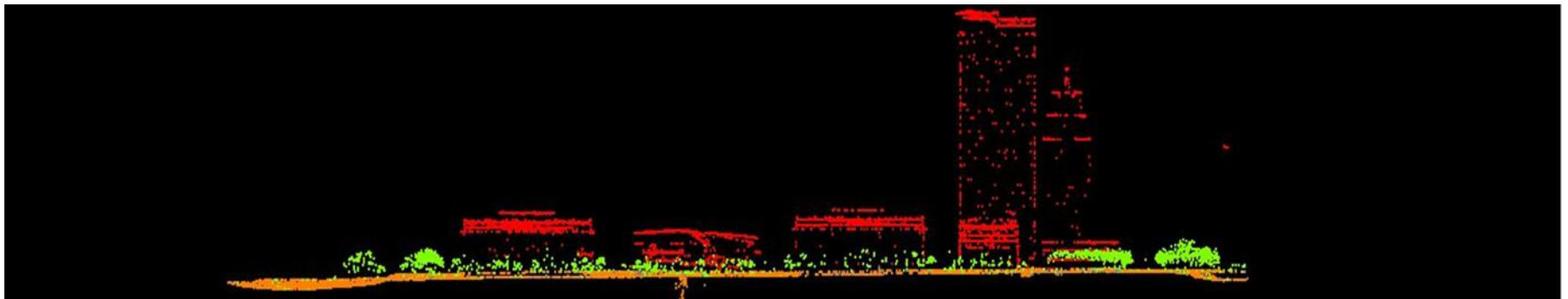
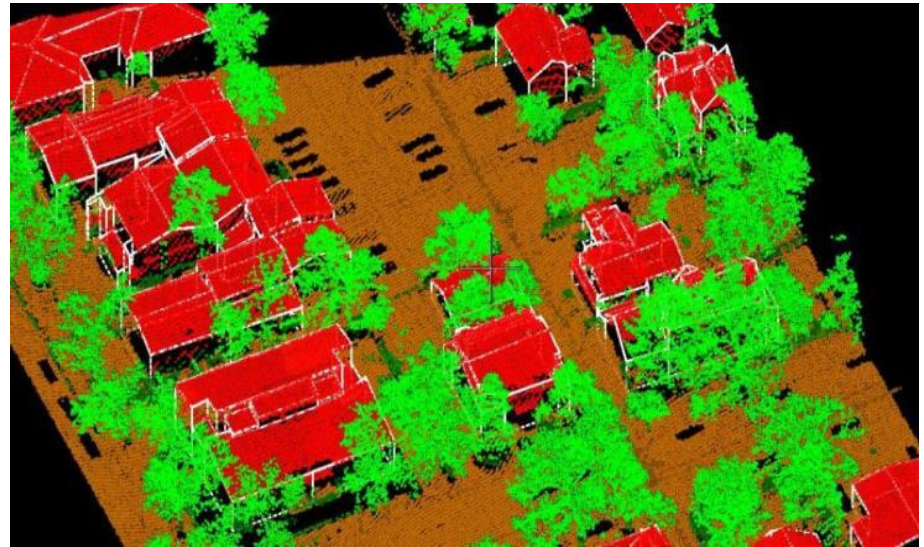
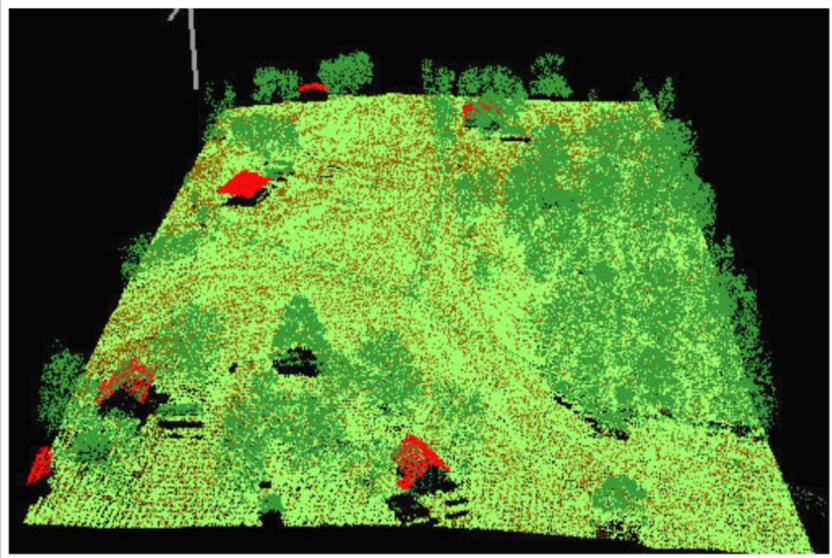
- The classification process discriminates raw LiDAR points into defined categories
- The objective for USGS LBS v1.2 and the CRCOG program is mainly to separate ground points from non-ground points
- Custom, enhanced classification schemes can discriminate buildings, vegetation, etc.
- Cost is function of complexity of classification scheme and feature density.

USGS LBS v1.2 Classification Requirement	
Class 1	Processed but unclassified
Class 2	Bare earth
Class 7	Low noise
Class 9	Water
Class 10	Ignored ground
Class 17	Bridge decks
Class 18	High noise

Sample Enhanced Classification Scheme	
Class 1	Processed but unclassified
Class 2	Bare earth
Class 3	Low Vegetation
Class 4	Medium Vegetation
Class 5	High Vegetation
Class 6	Building
Class 7	Low noise
Class 9	Ignored ground
Class 17	Bridge decks
Class 18	High noise



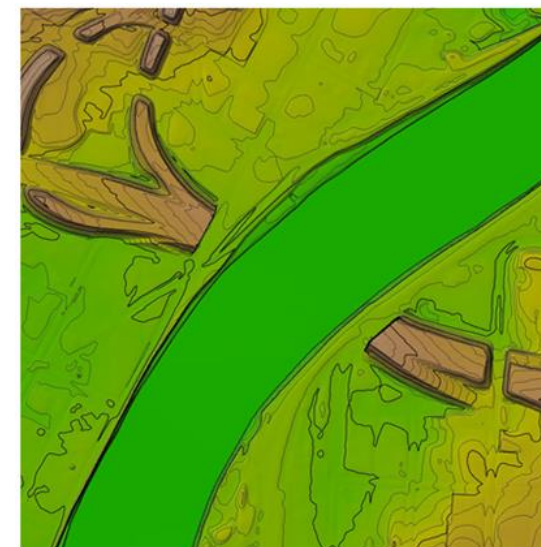
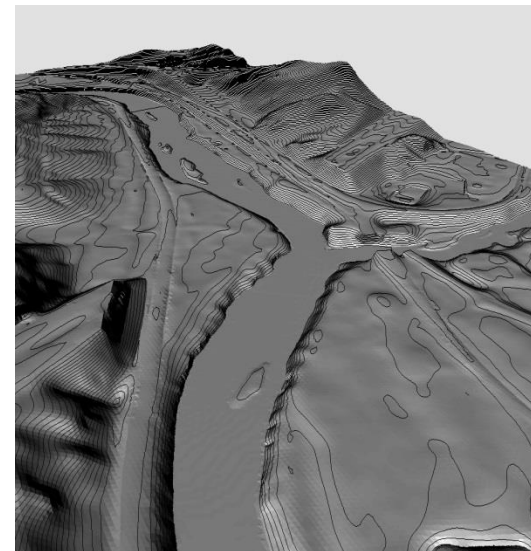
Enhanced LiDAR Point Cloud Classification





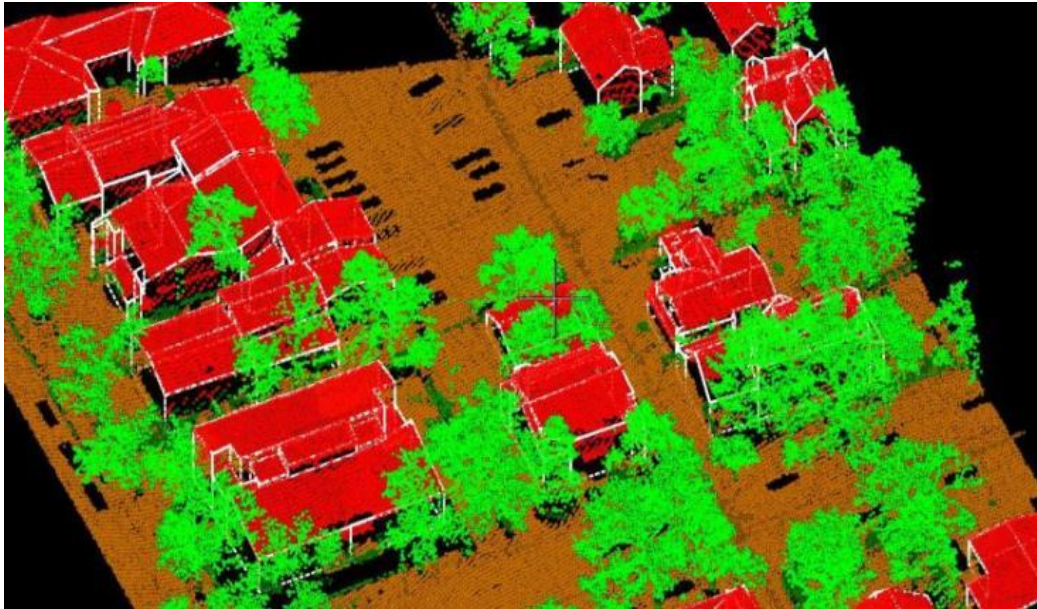
LiDAR Hydro Conditioning and Enforcement

- Hydro Conditioning and Enforcement produce hydrologic, not topographic surfaces, and:
 - Are used for hydrological modeling, not topographic mapping
 - Are NOT a goal or requirement of USGS LBS v1.2
- Hydro Conditioning:
 - Ensures that the flow of water is continuous across the entire terrain surface, whether water flow is in a stream channel or not
 - Includes removal of all spurious sinks or pits in the terrain surface
- Hydro Enforcement
 - Applies to mapped drainage features such as lakes, streams, and culverts, not the overall terrain surface
 - Similar to hydro-flattened surface, but includes the removal of terrain over culverts, and other obstructions to hydrologic continuity, and additional breakline enhancement to ensure accurate flow modeling
- Cost is \$7.36 per square mile

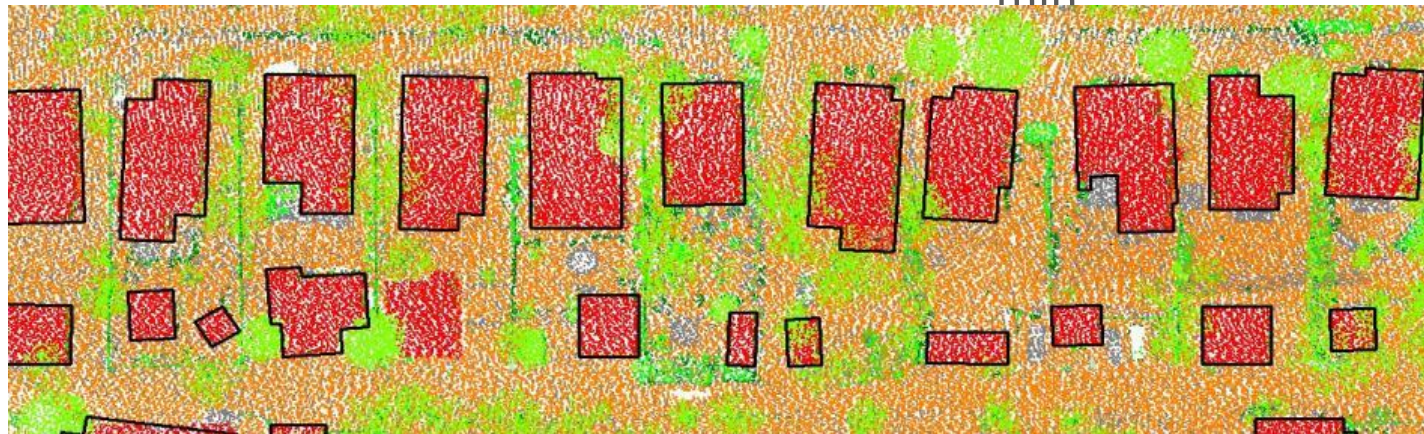




Building Extraction from LiDAR

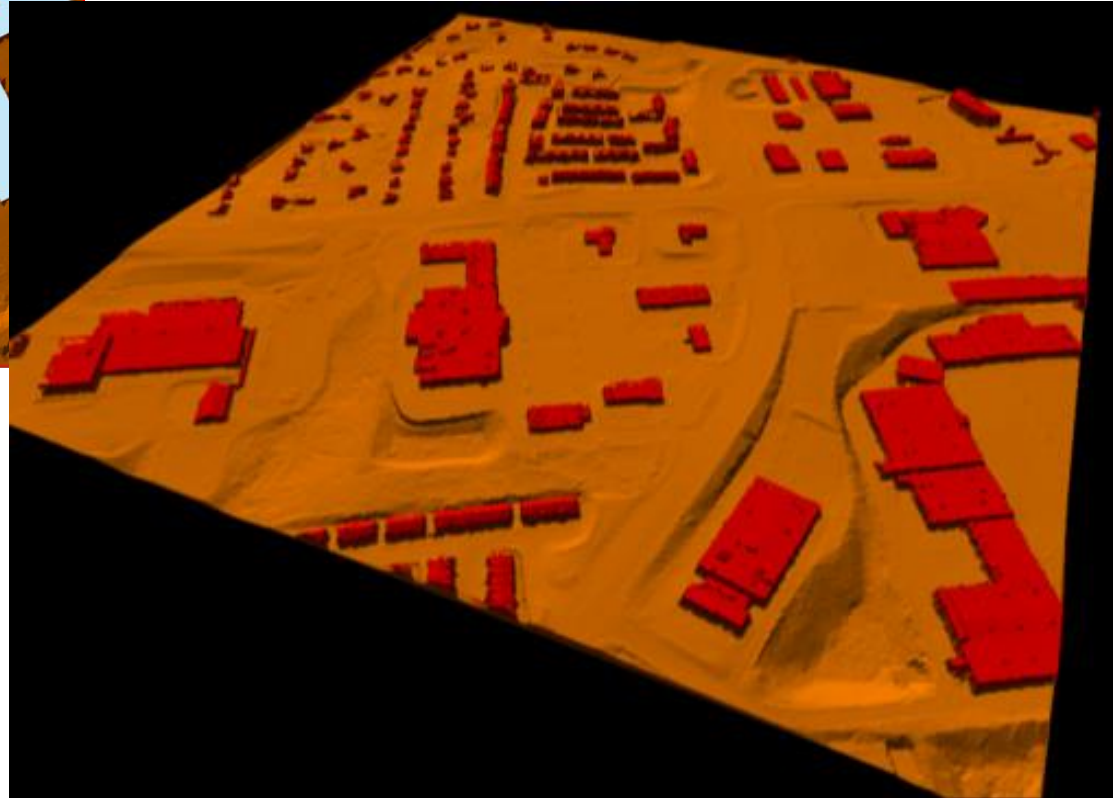
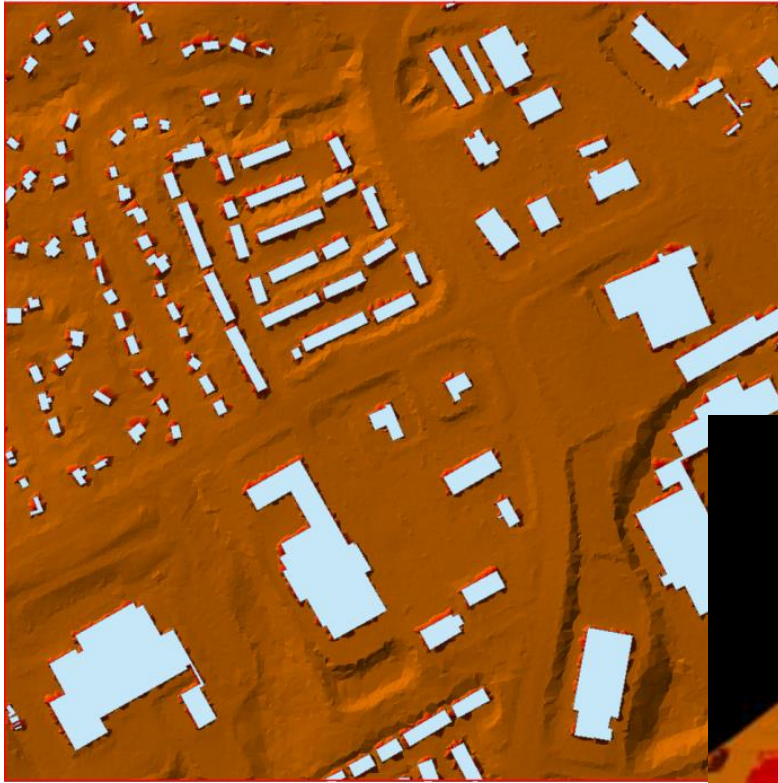


- Can be 2D outlines or 3D wire frames
- Rapid and cost effective compared to imagery-based stereo photogrammetric or heads-up digitizing techniques
- Semi-automated process
- 80-90% geometric accuracy
- GIS and CAD formats
- Cost is \$0.16/building, \$2,500 min

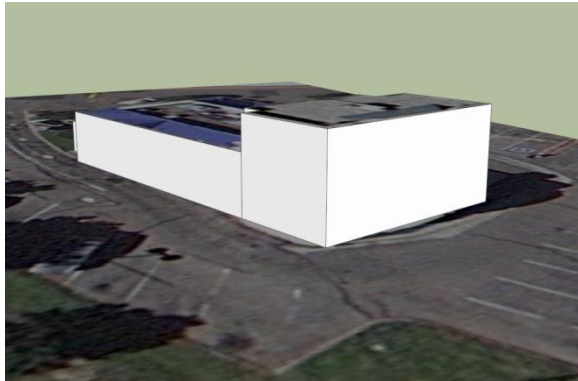




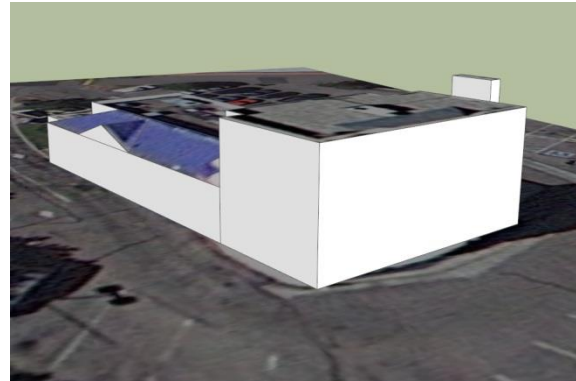
Building Extraction from LiDAR



Untextured Geometry



LOD1



LOD2

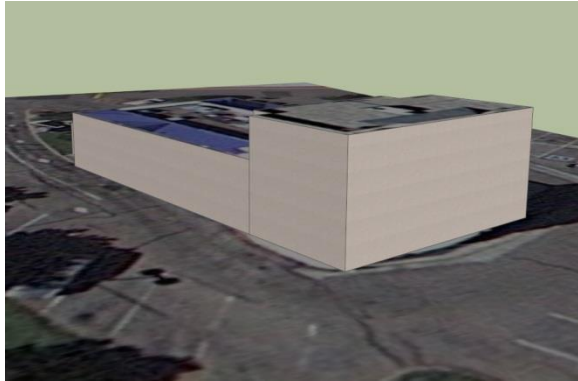


LOD3

Wide range of deliverable formats, including SketchUp (SKP), Collada (DAE), CityGML (XML), or TerraExplorerPro (XPL2)



Textured Geometry



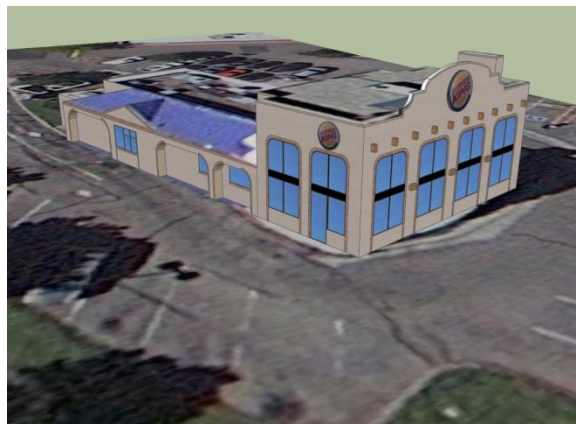
LOD1 – Representative texture



LOD2 – Photo-realistic texture



LOD3 – Photo-realistic texture



LOD3 – Sanborn GeoFeature Modeling™



3D Buildings Models



Full architectural
geometric
detailing

Texturing from
oblique aerial or
terrestrial
photography





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Brad Arshat (Sanborn)

Price Quotations, Technical Information, Contracts Liaison

Cell: 443-603-7725

Email: barshat@sanborn.com

Price Quotations, Ordering, Contracting

1 - Contact Brad Arshat (Sanborn)

Email: barshat@sanborn.com

Cell: 443-603-7725

2 - Define Area of Interest and Scope of Work

- Shapefile for boundary or tile grids are preferred
- Sanborn will provide any needed technical information, price quotation

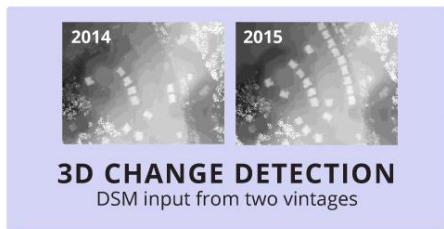
3 – Purchase Order or Contract

- Can use agency or Sanborn contract



Change Detection

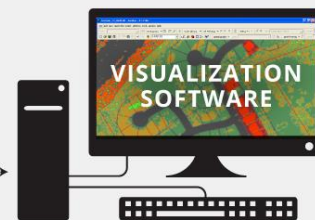
PRODUCTION



DELIVERIES



VALUE-ADDED PRODUCTS



- Oblique Imagery Integration
- Other Desktop / Web Visualization Tools

- Important for many applications such as tax assessment, updating maps and other data sets, and monitoring and managing infrastructure and natural resources



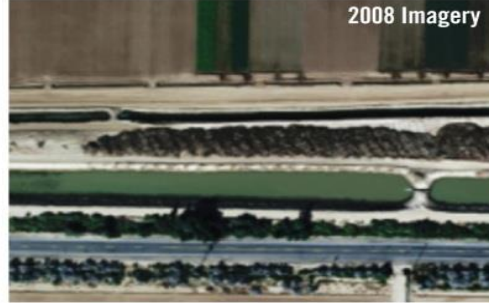
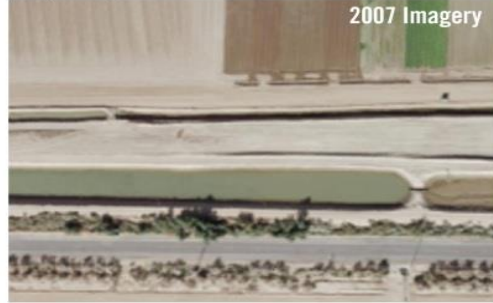
2D Change Detection

- The original means by which automated change detection was done
- Works by analyzing 2 sets of imagery from 2 different dates, and detecting spectral, textural, and linear feature differences in the imagery
- Generates a lot of false positives, because spectral differences, etc. do not always indicate meaningful change. Example: wet vs dry pavement, dead vs live grass
- Can also miss important changes



2D Change Detection

Sample: Vegetation Detection



Sample: New Construction Detection

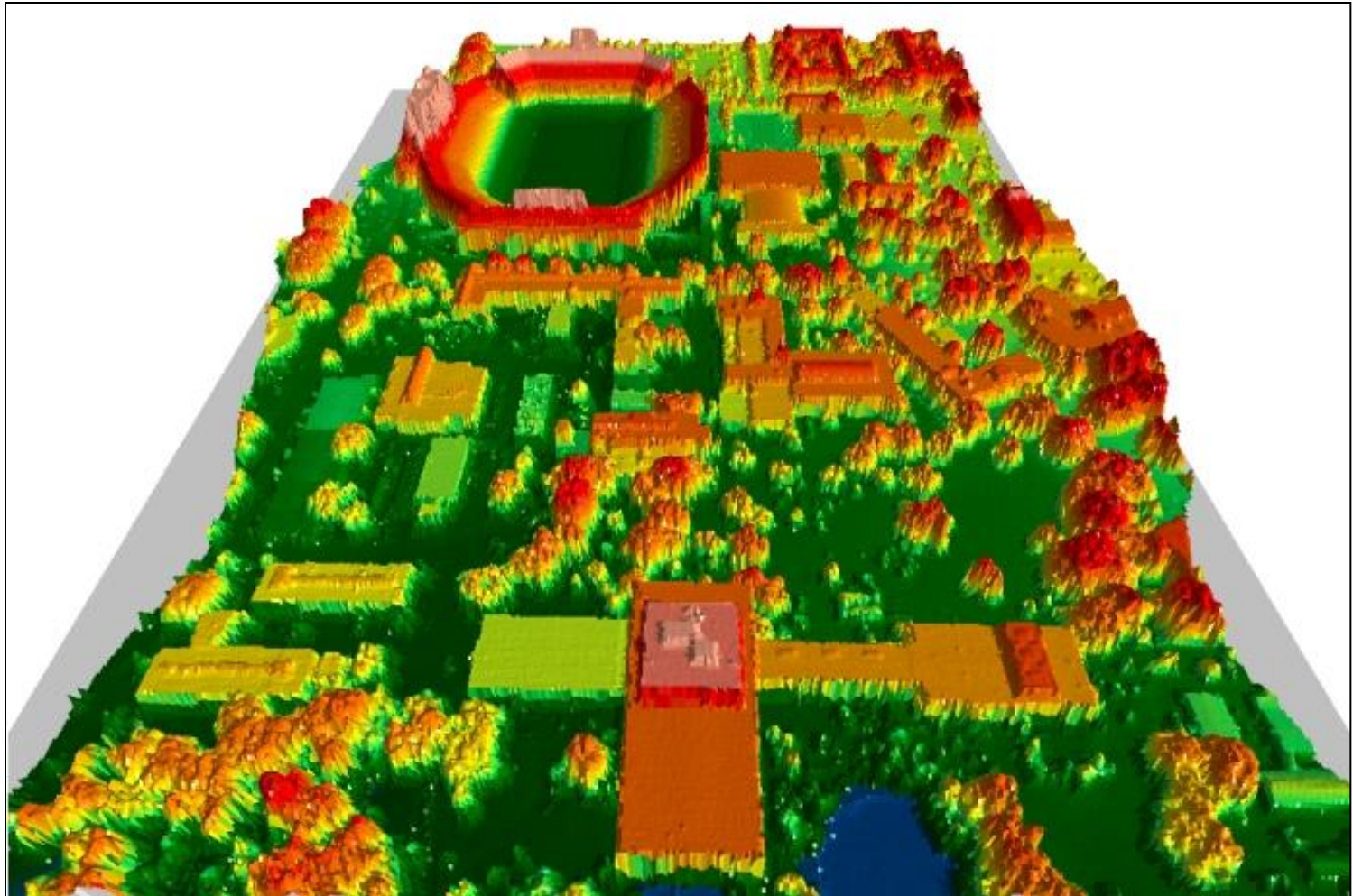


Sample: Road Improvement Detection





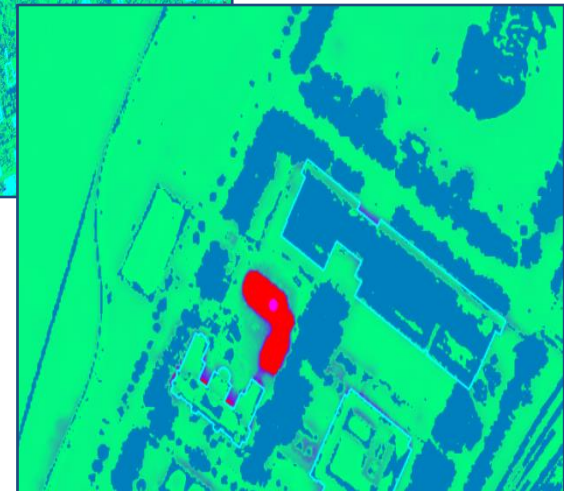
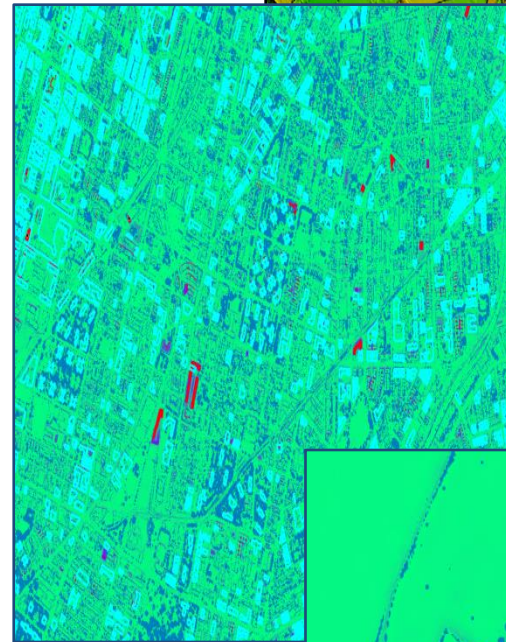
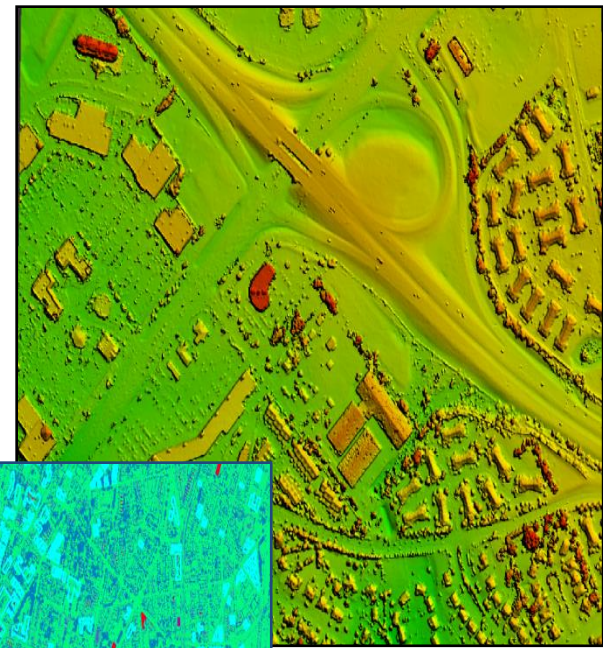
Doing an analysis in 3D through the use of LiDAR surface models provides a means to improve change detection results





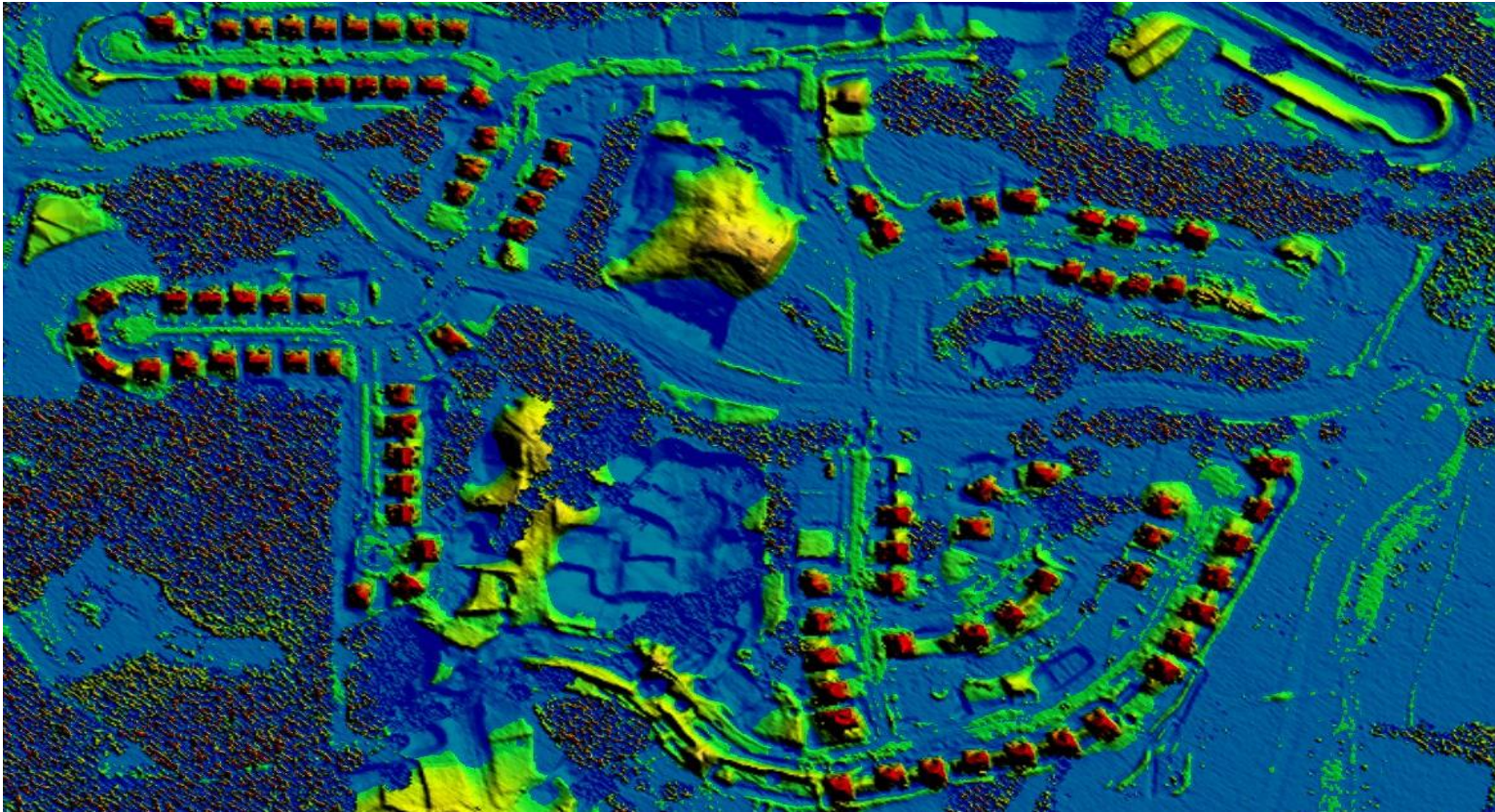
3D Change Detection

- Works by analyzing the differences between two accurate 3D models of a study area, produced at two different dates.
- LiDAR is the preferred way of producing these 3D models, but comparable data can be extracted from controlled stereo-imagery as well.
- The output of the process is a heat map that highlights areas of change in the 3D surface between the two dates.





3D Change Map



- Change map can be color coded to reflect the confidence or likelihood of a material change, e.g. red = high probability of a significant change



3D Change Solution

Sanborn Change Detection Viewer

KD Welcome, kdamon Log Out

Enter Search Here Search

PIN ▲▼	Acres ▲▼	Prob ▲	Control
1004 790	0.183	95 %	X
1004 762	0.143	95 %	X
1004 900	0.192	95 %	X
1004 894	0.189	95 %	X
1004 895	0.192	95 %	X
1004 769	0.141	95 %	X
1004 786	0.175	95 %	X
1004 760	0.124	95 %	X
1004 763	0.145	95 %	X
1004 766	0.145	95 %	X
1004 773	0.135	95 %	X
1004 767	0.143	95 %	X
1004 764	0.144	95 %	X
1004 765	0.144	95 %	X
1004 779	0.13	90 %	X
1004 768	0.143	90 %	X
1004 793	0.137	90 %	X
1004 890	0.157	90 %	X
1004 885	0.134	90 %	X
1004 761	0.154	90 %	X
1004 058	1.954	50 %	X
1004 027	4.373	50 %	X
7265 002	14.733	50 %	X
1004 752	11.994	50 %	X
1004 059	6.073	50 %	X
1004 024	0.717	50 %	X
1004 025	3.956	35 %	X
7265 012	1.45	15 %	X
1004 160	1.539	15 %	X
1004 897	0.179	10 %	X
1004 938	0.162	10 %	X

Change

2014

2015

Leaflet | © Sanborn 2014, Google Satellite

Leaflet | © Sanborn 2015, Google Satellite

Powered by Sanborn

- Changes and probability results can be associated with parcel data.
- We are working on fusing 3D and 2D change data to get the best of both worlds and provide the most reliable results.
- Solution can be provided as a finished data set, a standalone application, or an application integrated with an oblique viewer or other enterprise application



sanborn | www.sanborn.com
1.866.726.2676

Thank you for your time!



Successful Project History



Proven Project Management



ISO Certified Production Processes



Robust Software and IT Infrastructure



State of the Art Sensor Technology



Highly Qualified Human Resources



Acquisition and Production Experience