



Connecticut Chapter of the International Association of Assessing Officers

Promoting CAE • RES • CMS • PPS • AAS IAAO Professional Designations & Workshops

Income Approach To Valuation Course 102

Income Approach to Valuation is designed to provide the students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant or improved properties by the income approach. The material covers real estate finance and investment, capitalization methods and techniques, analysis of income and expenses to estimate operating income, selection of capitalization rates, and application of the approach. Recommended: Course 101, Property Assessment Valuation (PAV) textbook

When: September 29, 2008 – October 3, 2008

Where: Rocky Hill Fire Headquarters
3050 Main Street
Rocky Hill, CT

Time: 8:00am to 5:00pm

Cost:

Early Bird Registration: before August 1, 2008

\$375.00 CT Chapter Members

\$425.00 IAAO Members

\$450.00 Non IAAO Members

Late Registration: After August 1, 2008

\$400.00 CT Chapter Members

\$450.00 IAAO Members

Course fees include the cost of materials. (Lunch on your own)

Questions or to Make your reservation contact Melinda Fonda (203) 385-4025 or email to mfonda@townofstratford.com

Municipality/Company: _____

Name of Attendee: _____

Phone: _____ Email: _____

Amount Enclosed _____

Make Checks Payable to:

**CT. Chapter of IAAO
C/O Melinda Fonda
Town of Stratford
2725 Main St
Stratford, CT 06615**